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Agenda (con't)

1:00pm-2:15pm

- Major LMI research from the past year
- Current and future use of A.l. in the labour market
- Breaking down the future impact of job dev.
- LMI related to under-represented populations in the Vancouver Island / South Coast Region BREAK (2:15pm-2:30pm)

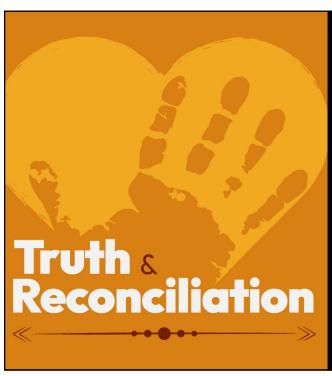
2:30pm-3:20pm

- Skills shortage, 4-years from now
- Incorporating STEP (Strategy, Training, Expertise and Performance) in job development
- Growth of self-employment and the gig-economy
- Biggest trends moving forward
- Final thoughts and questions / Workshop Ends

Workshop Documents:

www.LabourMarketOnline.com/wsdocs

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Territorial Acknowledgement

We would like to acknowledge we are discussing all of British Columbia which encompasses more than 200 distinct First Nations in B.C., each with their own unique traditions and history. More than 30 different First Nation languages and close to 60 dialects are spoken in the province..

Today, there are approximately 200,000 Indigenous people in British Columbia representing approximately 5 per cent of our population.

While the core of Truth and Reconciliation is addressing historical wrongs, we must recognize that Indigenous Canadians do not enjoy a level playing field in the labour market in 2023, whether in the form of labour force participation, earnings, educational outcomes and opportunities for advancement. Future decisions and actions must recognize, engage, support and advance the interests of Indigenous Canadians.



DISCUSSION

"How do you think the labour market has changed in your community in the past year?"

Please include your answers using the 'Questions' tab in GotoWebinar

5



Throughout the day we'll be hosting a series of labour market competitions where the participants will gather points and the person who accumulates the most points, will win Gold, with winners for Silver and Bronze as well.

- ROUND 1: 5 points, first 10 people
- ROUND 2: 10 points, first 10 people
- ROUND 3: 15 points, first 10 people
- ROUND 4: 20 points, first 10 people

In each round, the participant who gets in the first correct answer will get bonus points, the person in second will receive 2 bonus points and the person in third will receive 1 bonus point.

Top Labour Market Stories of 2023



Top 10 Labour **Market** Stories of 2023

2023 TRENDS IN THE **LABOUR MARKET**

- 1. Looming Recession
- 2. Increased Use of A.I.
- 3. Growing Immigrant Population
- 4. High / Low Unemployment
- 5. Moving to a Skills-Based Labour Market
- 6. Employers Being Stressed
- 7. Employees Having Choice

7

Top Labour Market Stories

₩₩ Number 10

B.C. lands \$1-billion E-One Moli Energy battery cell plant



The company's new plant, set to open in 2028, will create 350 jobs and produce up to 135 million highperformance lithium-cell batteries for EVs annually

Top Labour Market Stories of 2023



ス☆ Number 9

New asbestos abatement licensing requirements loom for building sector



As of Jan. 1, 2024, companies that perform asbestos abatement work in B.C. must have a WorkSafeBC licence in order to operate in the province.

9

Top Labour Market Stories of 2023

√ ⇔ Number 8

More than 1 in 3 hiring managers admit to lying during recruitment



Lying to job candidates during the hiring process is apparently a common practice, as 36% of hiring managers admit to this practice in a new survey from ResumeBuilder.com

Top Labour Market Stories of 2023

√ Number 7

Breakthrough in B.C. port dispute as new deal is reached



The union representing about 7,400 workers said last Friday its members voted almost 75 per cent in favour of ratifying the new deal, ending a dispute that included a 13-day strike and halted movement of cargo worth billions.

11

Top Labour Market Stories of 2023

☆ Number 6

Hiring refugees is not just 'doing a good thing' – research shows it can also help businesses



Many refugees are skilled professionals and can contribute to a company's success. Companies should take steps to ensure that these new employees feel welcome, but managers should also be aware of the ways in which refugees can add even more value to their businesses.





Top Labour Market Stories of 2023



√ Number 3

Tech layoffs continue to hit B.C. in largest sector downsizing in over a decade



B.C. companies such as
Absolute Software Corp.,
Hootsuite Inc., Thinkific Labs
Inc., Zymeworks Inc. and
Unbounce Marketing
Solutions Inc. have
announced hundreds of job
cuts so far this year.

15

Top Labour Market Stories of 2023



☆ Number 2

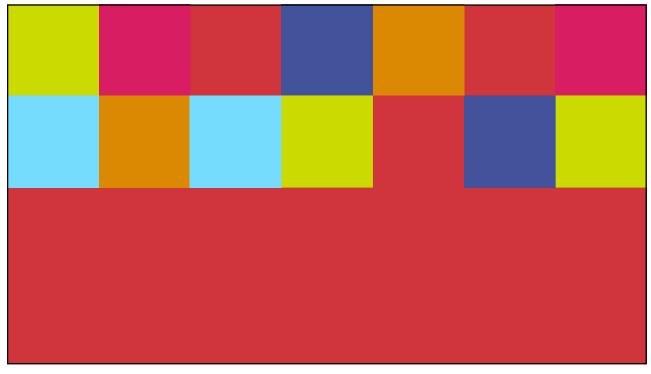
More than half of Canadian companies using AI to do work



Of the 56% of companies that use AI, 40% use it for customer, operations and employee data processing, 19% use it to create content, 18% to operate chatbots and 16% to answer questions from customers











Changing Role of Job Development

FACTORS AT PLAY

- We are at the beginning of a multi-generational skills shortage
- Employers will need to increasingly rely on those who are have been historically underrepresented in the labour market
- Strong retention and recruitment will be pivotal to staying in business
- The majority of employers do not have the tools, resources or information to embrace D.E.I. and other emerging practices



Changing Role of Job Development

TRADITIONAL J.D. ROLES

- Gathering and sharing job postings
- Networking
- Arranging wage subsidy and other financial supports
- Coordinating job fairs and information sessions



Changing Role of Job Development

EMERGING J.D. ROLES

- Developing subject matter expertise (SME)
- Training employers and job seekers
- Establishing career development organizations as sector leads
- Adopting practices similar to those used in sales

23

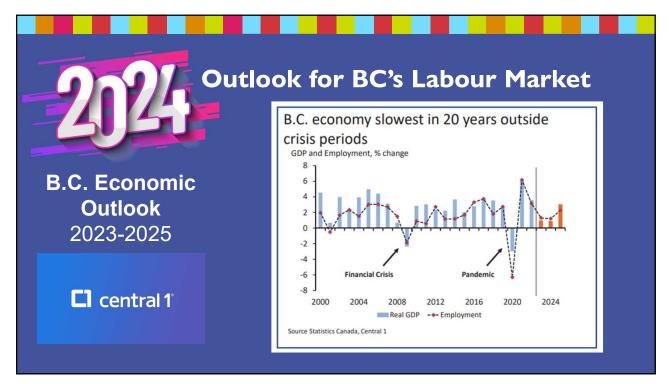


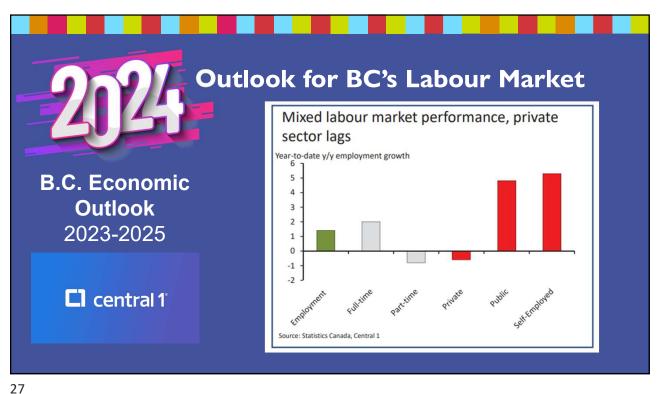


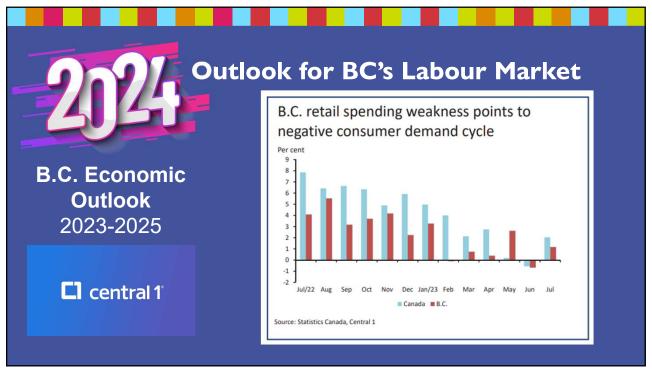
Outlook for BC's Labour Market

- Stable or increased unemployment
- Higher inflation or recession
- Low-skill layoffs and automation but an ongoing skills shortage
- Layoffs in natural resources, retail, transportation and traditional industry
- Increases in employment in the public sector, professional services, natural and applied sciences, health and the environment and utilities

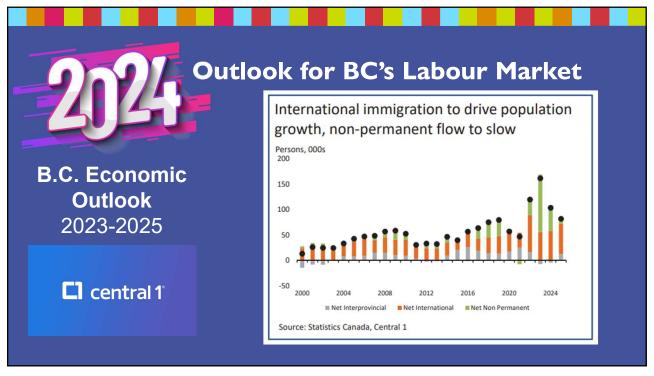
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Top 10
Government
Initiatives
of 2023

The Impact of Government on the Labour Market

- Regulating occupations and industries
- Acting as BC's largest employers
- Funding post-secondary education and training
- Funding and shaping public health care and other key services
- Taxation
- Conducting economic development

31

Top Government Initiatives of 2023



Number 10

Canadian military relaxes rules to try and increase recruits



The Canadian Armed Forces has introduced relaxed rules for service terms and appearance — allowing longer hair and facial hair — as strategies it hopes will help recruit and retain members.

⑪

Number 9

B.C. minimum wage increased June 1 for lowest-paid workers



On June 1, 2023, B.C.'s lowest-paid workers received a pay boost when the general minimum wage increased from \$15.65 to \$16.75 an hour.

33

Top Government Initiatives of 2023



Number 8

B.C. moving to join other provinces in allowing physician assistants



The Province of BC is working with the College of Physicians and Surgeons of BC to enable physician assistants to practice by updating their bylaws.



Number 7

B.C. increases student financial aid, eases repayment



After making student loans interest-free in 2019, the B.C. government is increasing financial assistance available to students from \$110 to \$220 per week for single students and from \$140 to \$280 per week for students with dependents.

35

Top Government Initiatives of 2023



Number 6

The Public Service Alliance of Canada reached an agreement with Canada Public Service Commission



More than 155,000 federal workers with Treasury Board and the Canada Revenue Agency voted in favour of a new collective agreement.



Number 5

Canada announces measures to prevent study permit fraud



The Canadian government has announced more checks and measures to prevent study permit fraud among international students, and it says the moves will also protect genuine students from being scammed.

37

Top Government Initiative of 2023



Number 4

Ottawa announces changes to TFWP



Having launched the Temporary Foreign Worker (TFW) Program Workforce Solutions Road Map last year, Ottawa is making changes to the program including allowing employers in seven sectors with demonstrated labour shortages to hire up to 30% of their workforce through the TFW Program.



Number 3

Setting employment standards for gig workers, specifically for ride-hailing and food delivery



App-based ride-hailing and food-delivery gig workers will soon have better working conditions with new protections, including basic employment standards such as a minimum earnings standard of 120% of B.C.'s general minimum wage (currently \$16.75) and apply it to engaged time.

39

Top Government Initiatives of 2023



Number 2

New act streamlines credential recognition for internationally trained professionals



It will require 18 regulatory bodies to remove barriers in 29 professions and make it easier and quicker for qualified professionals to seek credential recognition, regardless of where they were trained.





More transparent job postings mean fairer work environments



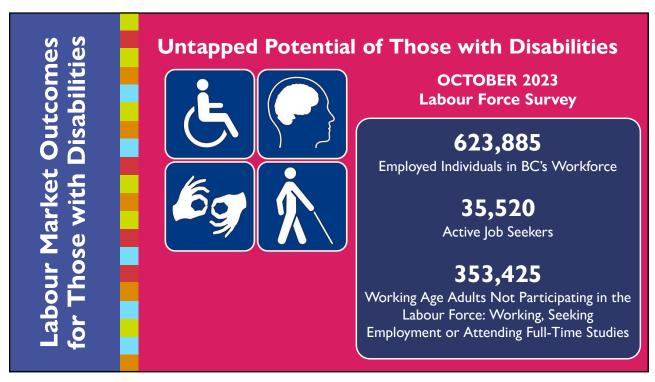
Effective Wednesday, Nov. 1, 2023, B.C. employers are required to include salary or wage information on all publicly posted jobs under B.C.'s Pay Transparency Act

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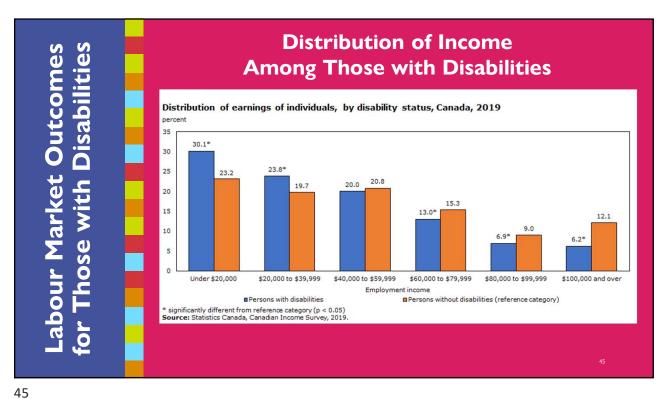
Labour Market Outcomes for Those with Disabilities

Participation of Those with Disabilities in BC's Labour Market

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Salary Gap Among Those with Disabilities Salary Without Disabilities Salary With Disabilities Pay Gap Everyone \$43,400 \$55,200 21.4% Men \$48,700 \$64,300 24.3% Women \$38,900 \$45,100 13.7% Ages 16-24 \$15,300 \$16,800 8.9% Ages 25-34 \$43,100 \$50,100 14.0% Ages 35-44 \$52,100 \$68,300 23.7% Ages 45-64 27.1% \$51,700 \$70,900 65+ \$29,700 \$40,800 27.2% High School Grad 10.9% \$32,000 \$35,900 Some Post-Sec \$44,300 \$56,000 20.9% Bachelors + \$59,900 \$71,300 16.0%



Salary Gap Based on the Type of Disability Disability Type Mean Annual Earnings Pay Gap Seeing \$48,400 12.3% \$48,400 12.3% Hearing **Physical** \$43,800 20.7% Cognitive \$29,600 46.4% Mental health-related \$38,100 31.0% Unknown \$51,200 7.2% **Permanent / Temporary Status** Employment Char. Employment Char. With Disabilities Without Disabilities Permanent Employee 87.3% 88.7% Non-Permanent 12.7% 11.3%

	Employment Char. With Disabilities	Employment Char. Without Disabilities
Full-Time	76.9%	84.5%
Part-Time	23.1%	15.5%
Wants Full-Time	41.5%	31.0%
Does Not Want F/T Avera	58.5% ge Usual Hours	69.0% Worked
	ge Usual Hours	Worked Employment Char.
Avera	ge Usual Hours Employment Char. With Disabilities	Worked Employment Char. Without Disabilities
Averaş	ge Usual Hours Employment Char. With Disabilities 8.8%	Worked Employment Char. Without Disabilities 6.5%

	Employment Char. With Disabilities	Employment Char Without Disabilitie		
Less than 5 Years	42.1%	43.3%		
5-10 Years	12.8%	14.5%		
10-20 Years	14.4%	16.6%		
20+ Years	30.7%	25.7%		
	Union Status			
	Union Status	F		
	Union Status Employment Char. With Disabilities	Employment Char Without Disabilitie		
Union Member	Employment Char.			



Canada's Disability Inclusion Plan The Disability Inclusion Action Plan has 5 key objectives: 1. improve the social and economic inclusion of persons with disabilities 2. reduce poverty among persons with disabilities 3. achieve the Accessible Canada Act goal of a barrier-free Canada by 2040 4. develop a consistent approach to disability inclusion across the Government of Canada and make it easier for persons with disabilities to access federal programs and services, and 5. foster a culture of disability inclusion

Labour Market Outcomes for Those with Disabilities

Disability

Inclusion Action Plan

Canada's Disability Inclusion Plan

Pillar 1: Financial Security The reality today

- Working-age persons with disabilities are almost twice as likely as their peers without disabilities to be in poverty (23% vs 12% in 2017)
- In total, nearly 917,000 working-age persons with disabilities lived in poverty in 2017. Of them, more than 550,000 were living in deep poverty
- The rate of poverty was particularly high among those with very severe (nearly 34%) and severe (just over 28%) disabilities

51

51

abour Market Outcomes Those with Disabilities Canada, Canada

Canada's Disability Inclusion Plan

Pillar 1: Financial Security Actions

- Develop a new Canada Disability Benefit to reduce poverty and improve the financial security of working-age persons with disabilities
- Undertake research to better understand the additional costs of disability and how these costs impact the financial security of persons with disabilities
- Update eligibility and improve access to the Disability Tax Credit

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Disability Inclusion Action Plan

Canada's Disability Inclusion Plan

Pillar 2: Employment The reality today

- 59% of persons with disabilities are employed compared to 80% of persons without disabilities
- Employed persons with disabilities are more likely to work in lower-skilled jobs
- There are an estimated 1.9 million persons with disabilities aged 15 to 64 who are not in school or employed. 852,000 of these persons have the potential to work
- 84.3% of disability-related complaints received by the Canadian Human Rights Commission are about employment

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Canada's Disability Inclusion Plan Canada's Disability

Pillar 2: Employment **Actions**

- Implement an Employment Strategy for Persons with Disabilities
- Invest more than \$270 million in new funding through the Opportunities Fund
- Create a Disability Inclusion Business Council
- Modernize the Employment Equity Act
- Improve supports for Canada Pension Plan Disability beneficiaries
- Embed disability inclusion within ESDC's existing labour market programs

Labour Market Outcomes for Those with Disabilities

Disability

Canada's Disability

Inclusion Action Plan

Canada's Disability Inclusion Plan

Pillar 3: Accessible / Inclusive Commun. The reality today • 50% of persons with disabilities reported

- 50% of persons with disabilities reported experiencing barriers that limit their ability to move around public buildings and spaces
- Nearly half (45%) of persons with disabilities have encountered barriers related to information and communication technologies
- Persons with disabilities reported experiencing various communications barriers, including: over the phone (43%), inperson (40%), and reading and understanding written material (40%)

55

55

abour Market Outcomes or Those with Disabilities

Canada's Disability Inclusion Plan

Pillar 3: Accessible / Inclusive Commun.ActionsProvide funding to support the production of

- Provide funding to support the production of alternate format reading materials
- Create a new Equitable Access to Reading Program
- Develop new regulations under the Accessible Canada Act
- Implement the Federal Data and Measurement Strategy for Accessibility by 2027
- Undertake a review of the accessibility of shelters for victims of gender-based violence
- Improve accessibility and inclusion of persons with disabilities in communities and workplaces through renovation, construction, and retrofit projects

Canada's Disability Inclusion Plan Pillar 4: A Modern Approach to Disab. The reality today 30% of persons with disabilities report being treated badly or differently, often, because of ideas, beliefs or attitudes that others have about disabilities In 2020, 54% of discrimination complaints accepted by the Canadian Human Rights Commission were on the ground of disability

57

Canada's Disability Inclusion Plan Pillar 4: A Modern Approach to Disab. Actions Actions Adopt a modern approach to disability across the Government of Canada Involve persons with disabilities in developing, implementing and monitoring the Action Plan Fill disability data gaps and develop indicators to measure progress of the Action Plan Implement an Accessibility Strategy for the Public Service of Canada Publicly report on the Action Plan's impact and progress



Historically, people seek out job security during times of economic hardship

Recession-proof jobs and industries typically:

- Cater to universal needs (such as food, health care, and education)
- Cater to everyday societal functions (such as the post and public works)
- Save consumers time (professional services such as accounting or tax preparation)

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Recession Proof Occupations

	1981	1990	2008	2020	Employment Growth Relative to Pre-Pandemic	Excess Job Vacancies (Thousands)
Canada	-5%	-3%	-2%	-16%	5%	352
Accommodation and food services	-2%	-4%	-4%	-50%	-8%	33
Resources	-8%	-5%	-6%	-8%	-5%	8
Utilities	-3%	3%	-1%	-1%	17%	1
Construction	-13%	-14%	-6%	-21%	2%	34
Manufacturing	-16%	-14%	-8%	-17%	6%	14
Trade	-2%	-2%	-1%	-21%	2%	66
Transport and warehousing	-8%	-7%	-6%	-13%	-1%	14
Finance, insurance, real estate and leasing	-1%	-2%	1%	-3%	14%	26
Professional, scientific & technical services	-7%	3%	-1%	-5%	16%	13
Business, building and other support services	2%	4%	-4%	-14%	-10%	2
Educational services	0%	5%	0%	-11%	10%	10
Health care and social assistance	2%	4%	2%	-11%	7%	77
Information, culture and recreation	3%	-5%	3%	-25%	7%	10
Other service	-2%	-2%	2%	-26%	-3%	13
Public administration	-3%	2%	0%	-2%	17%	33



1. Education Services



Although a recession can limit the funding that schools can devote toward extracurricular activities, the country will continue investing in the future by providing funding for education through federal and provincial means.

An education-related career doesn't just refer to teaching at a school or university. Daycare workers, social workers, tutors, and online educators will remain a necessary part of society.

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Recession Proof Occupations

2. Government Services



Government jobs are typically associated with high levels of job security. This is especially true for positions that relate to public services and law enforcement. For example, local governments will always need patrol officers, and the federal government will always need tax officials, El administrators, and other vital employees.



3. Health care



Canadians can receive free public health care thanks to the country's universal health-care system. This ensures job security for doctors, specialists, nurses, technicians, secretaries, and even custodial workers employed by the public healthcare system.

This job security may not carry over to certain specialized care offered by private health-care providers, especially in non-essential fields such as cosmetic surgery.

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Recession Proof Occupations

4. Utility Services



No matter how bad a recession gets, Canadians need reliable access to electricity, gas, water, and the internet. Those working for utility companies that install, maintain, and repair these services generally have high job security.



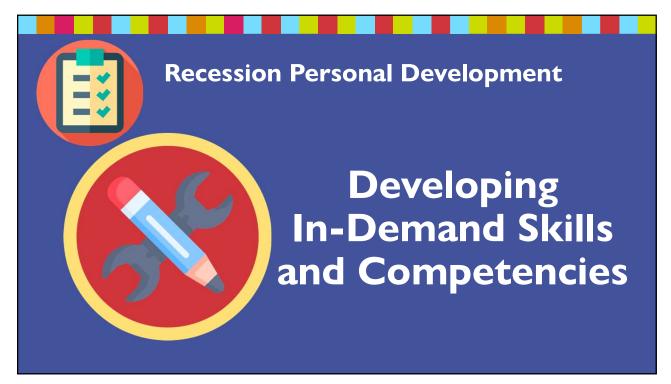
5. Professional, Scientific and Technical Services



In 2022, the CRA processed more than 30 million tax returns. While some of these are filed individually using free tax-filing software, many Canadians rely on tax preparers and accountants to file their taxes.

This isn't simply restricted to accounting professions. Occupations in legal services, technology, for notaries and other business consultants will be in high-demand.

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Recession Personal Development

Adaptability



Even recession-proof industries can experience significant changes during a recession. As an employee, your ability to adapt to changing circumstances, go with the flow, and remain positive is paramount to your continued success.

For example, teachers who were already familiar with online education platforms likely found it easier to adapt to the switch to online classrooms during the pandemic.

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Recession Personal Development

Communication



Whether you're in sales, customer service, work for the government, or provide a professional service, your ability to communicate will serve you well. The better you can communicate, the more others will respect and value you, which can help you keep your job or even find better opportunities during an economic downturn.



Recession Personal Development

Leadership



During times of economic uncertainty, strong leaders who can motivate their teams are an invaluable resource. They keep company morale strong and can allow a business to stay afloat during hard times. Whether you own your own small business or participate in a management role for another company, it's never a bad idea to touch up on your leadership skills.

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Recession Personal Development

Technology



The tech field has changed immensely in recent months with the advent of artificial intelligence. For example, many companies could potentially lay off workers(opens in a new tab) who can be replaced with Al applications. The flip side of this is that there will always be a need for professionals who understand how to use Al to their advantage.

Those who can learn and incorporate the latest technology into their careers generally have more security than those who choose to resist new changes.

Top Reports and Studies of 2023

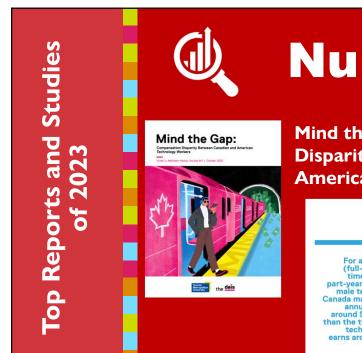


The value of independent research in understanding the labour market

Top 10
Reports and
Studies
of 2023

Independent research allows us to gather information that is specific to occupations, industries, government, employer groups or emerging trends in the labour market

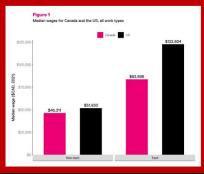
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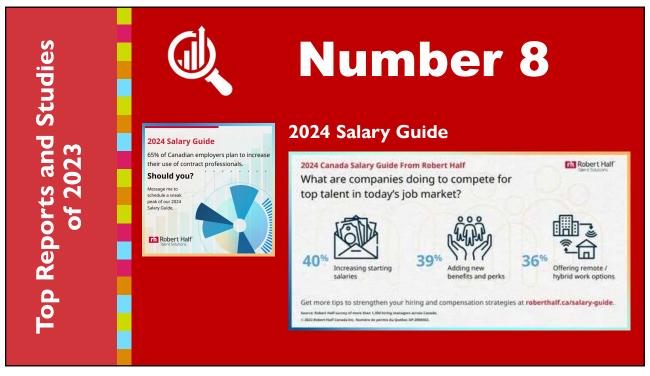
Number 10

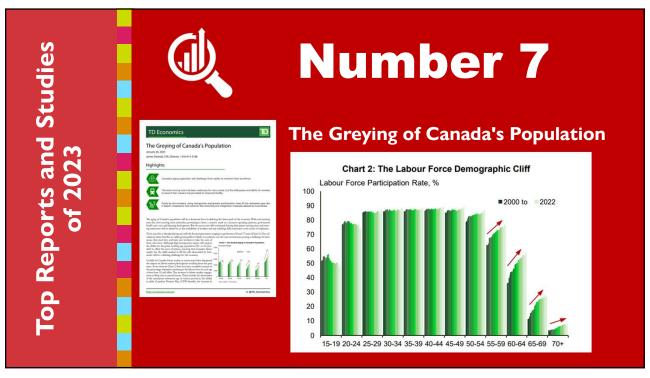
Mind the Gap: Compensation Disparity Between Canadian and American Technology Workers

For all work types (full-time or part-time, full-year or part-year), the typical male tech worker in Canada makes \$86,600 annually, which is around \$12,600 more than the typical female tech worker, who earns around \$74,000 annually.





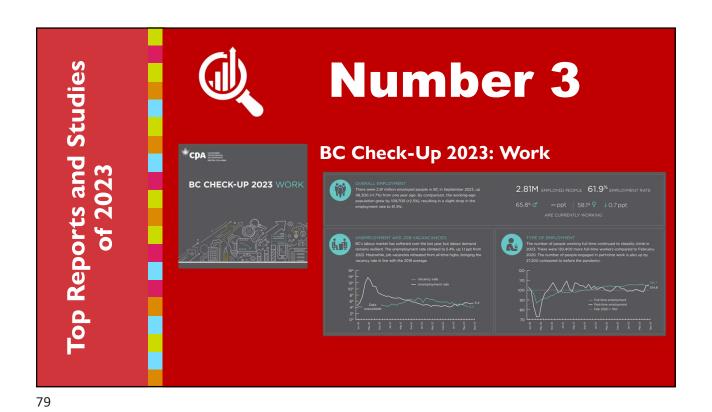










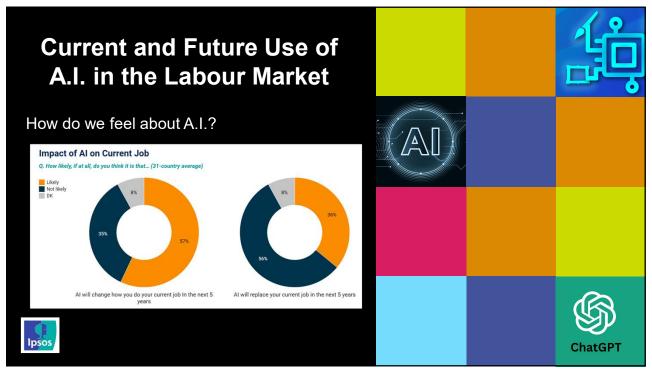


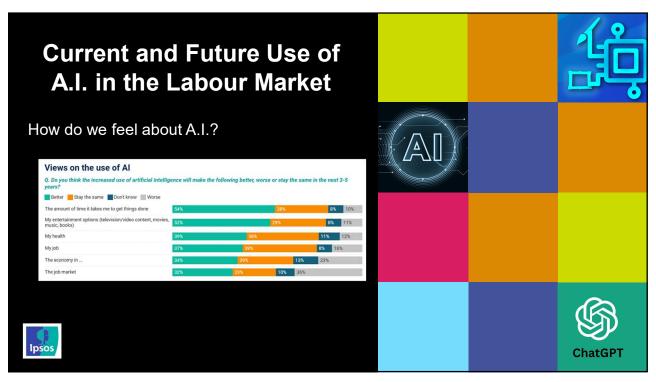
Number 2

Cores Development in 2040

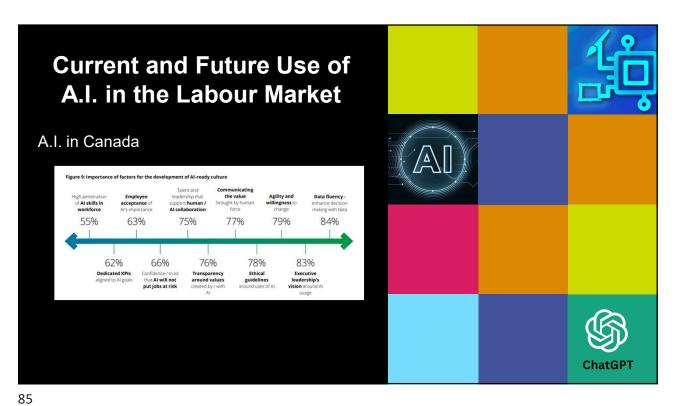
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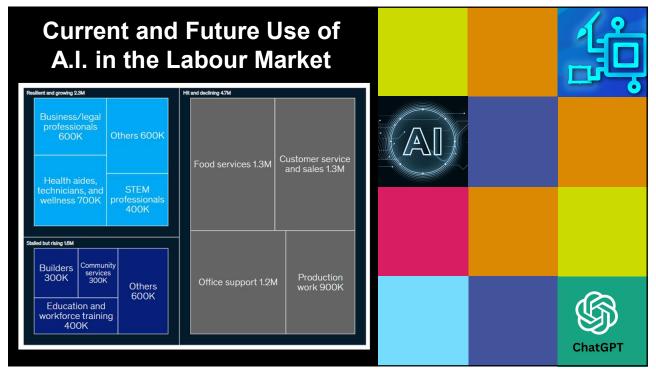


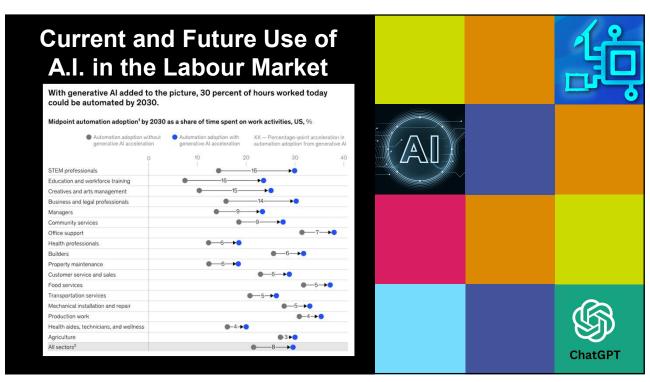












Current and Future Use of A.I. in the Labour Market

Moving forward with A.I.

• The use of artificial intelligence is transformative, but neither exclusively good or exclusively bad

• In most cases, A.I. will make people more efficient and not replace them

• Human discernment will be the most important factor in employment stability

• Training should focus on the ability to integrate A.I. and not just understanding the technology itself



Breaking
Down the
Future Impact
of Job
Development

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Future Impact of Job Development

CASE MANAGERS

- Case Managers will be critical in the effective assessment and strategy development for multibarriered job seekers
- Historically, job search might have been the only option due to ineligability in other areas and now it will be an alternative for those most suitable.
- Client action plans will be dependent on developing a sound understanding of employer needs and expectations



Future Impact of Job Development

FACILITATORS

- Facilitators will work in partnership with case managers and job developers to not only ensure people have effective job search skills but also a sound understanding of employer expectations
- Facilitation will extend to local employers and industry to share changes to the local labour market and prevailing trends in recruitment and retention

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Future Impact of Job Development

RESOURCE ROOM ADVISORS

- Resource room advisors will be conduits of information demonstrating a strong knowledge of the local business community, the labour market and prevailing trends in employment
- They will advise job seekers on job search strategies, gathering meaningful LMI, maximizing social media and advising job seekers on employer expectations and attitudes



Future Impact of Job Development

JOB DEVELOPERS

- As the primary contact with local employers, job developers will play a strong role in communicating the benefits of career services and hiring job seekers
- They will be subject matter experts in prevailing recruitment and retention practices providing leadership in the career development sector

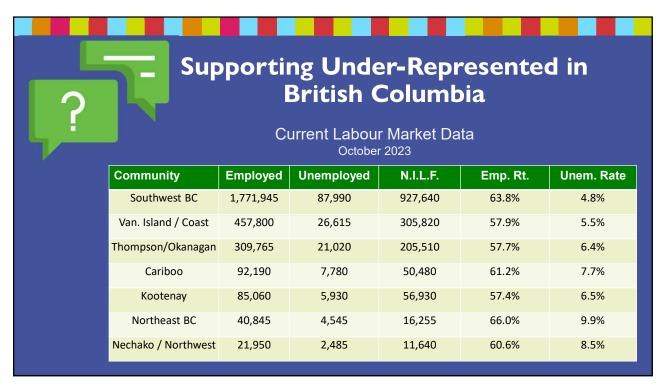
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Future Impact of Job Development

CAREER DEV. LEADERS

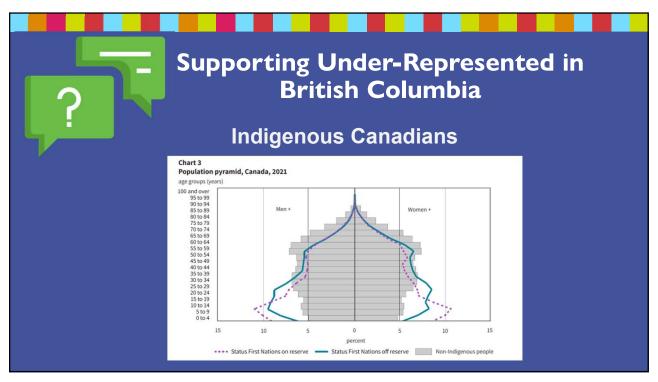
- Establish a framework whereby the whole team has a role in furthering job development goals and outcomes
- Provide staff with the tools, resources and guidance they need to establish subject matter expertise
- Track and motivate staff to achieve measurable outcomes

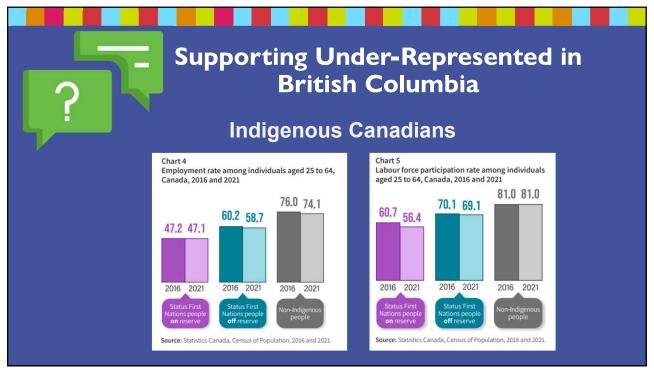




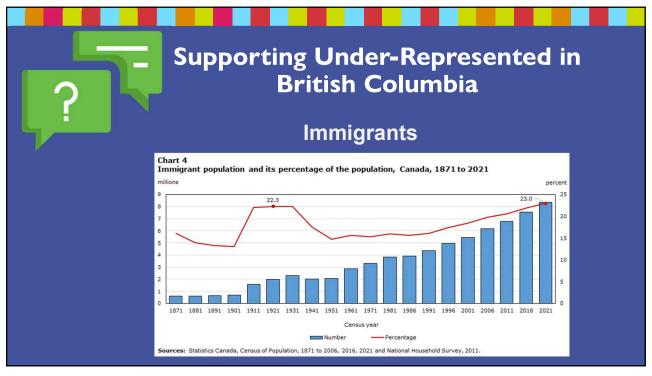




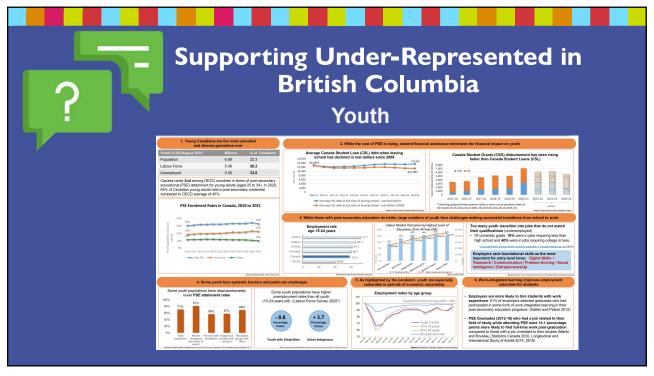










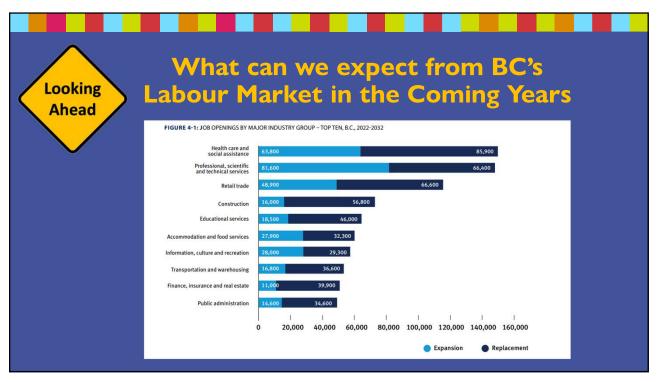






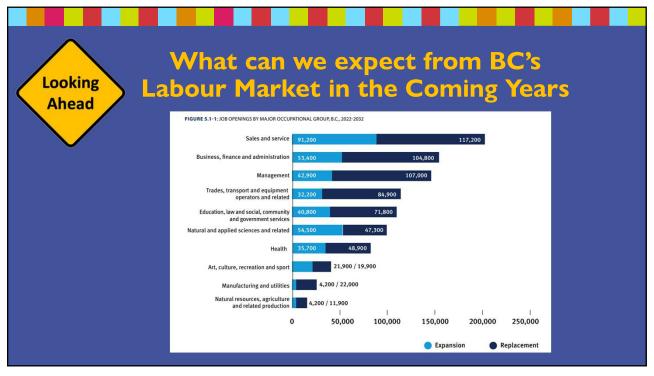




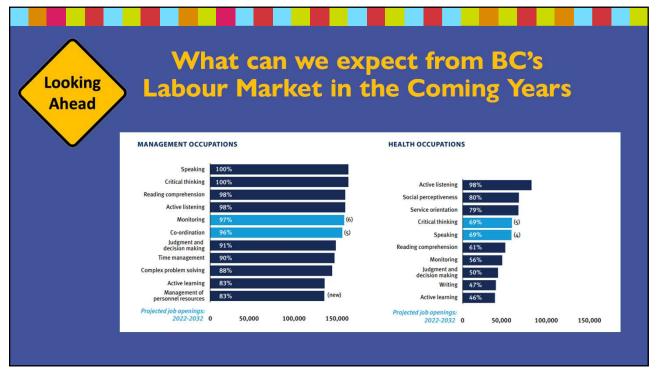


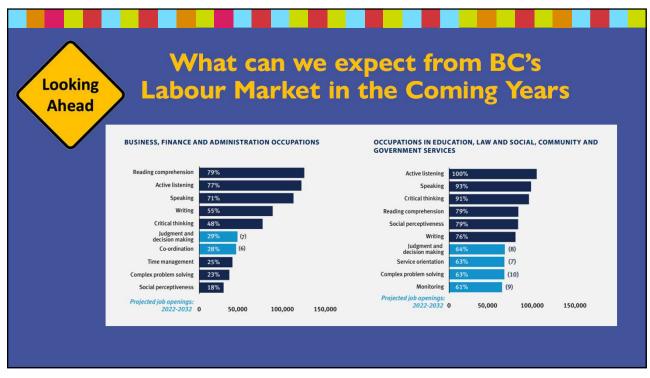


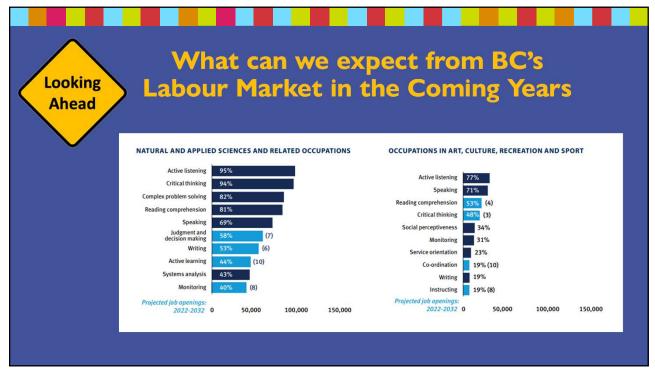


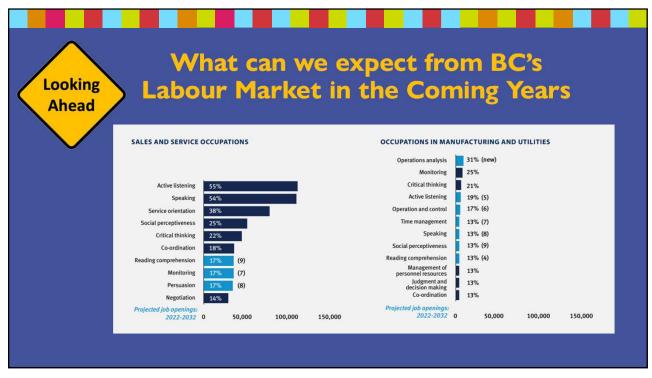


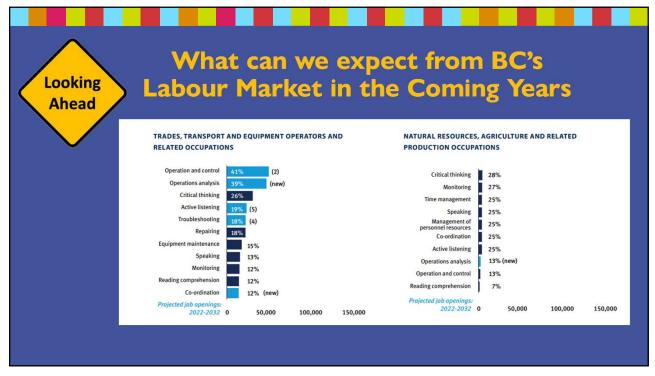






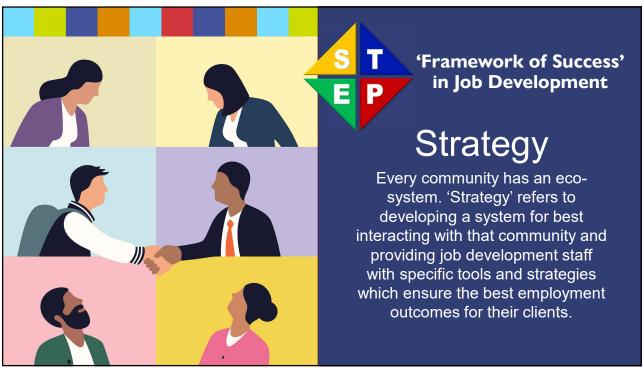










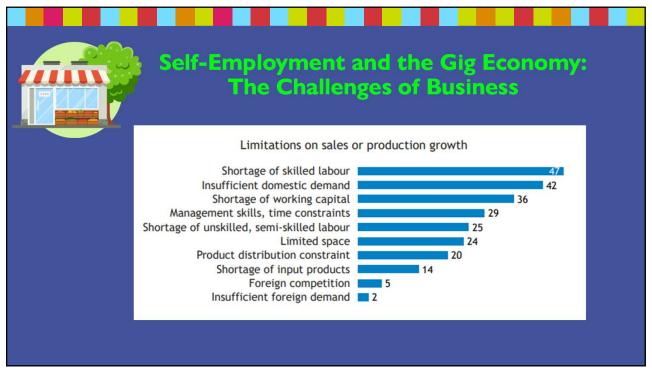


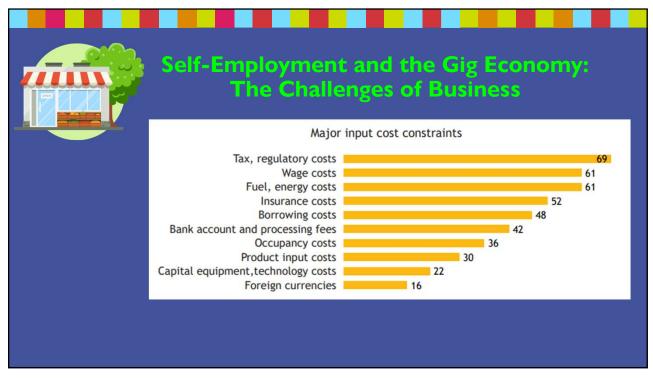






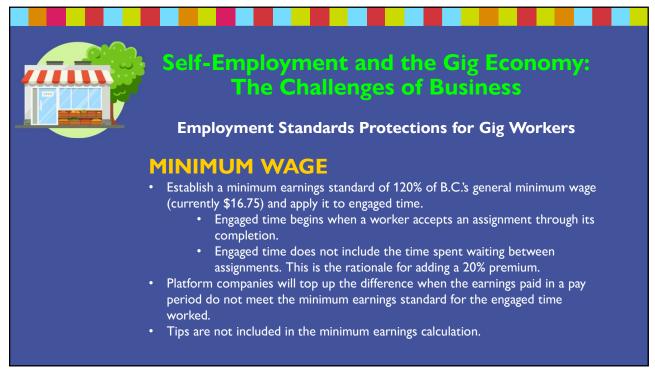














Self-Employment and the Gig Economy: The Challenges of Business

Employment Standards Protections for Gig Workers

EXPENSES

- Establish an additional compensation standard to recognize the costs that workers incur when using a personal vehicle for work.
- The Ministry of Labour will be consulting with workers, platform companies and others to determine an appropriate compensation standard.

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TIP PROTECTIONS

 Prohibit platform companies from withholding tips or making deductions from tips.



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PAY TRANSPARENCY

- Ensure that when platform companies offer an assignment to a worker, that worker can see the earnings for completing the assignment.
- Platform companies will also be required to provide workers with wage statements every pay period so workers can ensure they are paid correctly.

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DESTINATION TRANSPARENCY

- Platform companies will be required to provide all pickup and delivery locations for each assignment.
- This will allow workers to assess the desirability and safety of assignments before accepting them.



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SUSPENSIONS AND TERMINATIONS

- Platform companies will be required to inform a worker in writing of the reason for a suspension or deactivation of their account.
- Platform companies must also provide a review process that allows workers to present their side and supporting evidence.
- In response to a review, companies must provide a written explanation of their final decision.
- Platform companies will be required to give written notice or compensation for length of service if they want to terminate a worker's account unless there is just cause for the termination.

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WORKERS COMPENSATION COVERAGE

- Workers' compensation coverage from WorkSafeBC will be extended to ridehailing and food-delivery workers.
- Workers will be eligible for workers' compensation benefits, including vocational rehabilitation services, for work-related injuries.
- Platform companies will be responsible for:
 - registering for coverage with WorkSafeBC and paying premiums;
 - following health and safety rules to keep workers safe;
 - · reporting injuries and diseases; and
 - investigating significant incidents.

Final Thoughts

- While the economic outlook is anywhere from cool to bad for 2024, the skills shortage is a reason for optimism.
- A.I. and other automation is likely to continue to transform the labour market, but we can focus on the strengths and plan for the challenges.
- Skills development will be critical for job seekers and those in career development.
- Employers will need to adopt policies to establish themselves as an 'employer of choice'
- Career practitioners will play a leading role in this new disruptive labour market.



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Next Steps

- In 24 hours, you will receive a follow-up email with a link to a recording of this session.
- We will include a certificate and a link to all of the workshop documents.
- We reviewed over 3,000 articles and 500 reports and studies in gathering together this information but all of this is available to Members of Labour Market Online.



